



Supporting Pump Aid UK & Africa with a robust, reliable Cloud Accounting Solution

Water and sanitation charity negated excessive upgrade costs by turning to the Cloud.



CASE STUDY

Pump Aid exists to bring appropriate, affordable and sustainable water and sanitation solutions to rural Africa.

Almost 50% of the developing world's population – 2.5 billion people – lack improved sanitation facilities, and 780 million people still use unsafe drinking water sources.

Inadequate access to safe water and sanitation services, coupled with poor hygiene practices, kills and sickens thousands of children every day, and leads to impoverishment and diminished opportunities for thousands more.

Every Penny Counts

Every penny saved in infrastructure and running costs is an additional penny that can be invested to provide this invaluable service to the people of rural Africa. When Pump Aid were required to upgrade their finance system, they were faced with - what they believed to be - an excessive cost to acquire the new software and also to re-train their in house staff on SunSystems finance package.

Research

Pump Aid researched some alternative options and Aqilla's whitepaper: "Seven Reasons why SunSystems Users Should Consider a Change" outlined a potential solution to their issue. The initial demonstration they saw of Aqilla was positive in that it seemed to provide everything they needed and for considerably less financial outlay. However, the real test would be whether a cloud based approach would offer them the robustness and reliability they needed when working out of Africa.

Aqilla didn't disappoint! A successful test accessing Aqilla in Malawi led to a planning meeting during which Aqilla scrutinised Pump Aid's reporting requirements and exacting standards in accounting accuracy.

Considerable Savings

Pump Aid compared their existing SunSystems package against Aqilla - this showed there were considerable savings to be made by changing their existing system, plus there was added peace of mind in knowing that all future updates and upgrades would be included and managed as part of their Aqilla subscription.

Welcome to Aqilla

Hugh Scantlebury – CEO at Aqilla states:

"We welcome Pump Aid to the Aqilla client family. Pump Aid is an ideal client for us in that they sought an affordable cloud based finance package with built in reporting and analytics tools alongside a user friendly interface that is at home in Malawi as it is in the City of London." He added: "With no annual maintenance fee's and a low monthly fee, Aqilla is increasingly becoming the obvious choice for not-for-profit organisations seeking a viable, affordable and easy to use alternative to SunSystems".

About Aqilla

Aqilla Limited, founded in 2006, is the developer of cloud accounting solutions designed for small and medium-sized businesses and Not for Profit organisations.

The multi-currency products it supplies are easy to use and can be up and running in hours not days, saving spending money on expensive training and consultancy.

For help in streamlining your business at month end as well as the rest of your financial year, contact Aqilla on 020-7098-9881, email us at info@aqilla.com or visit our website at www.aqilla.com